# PMHS ATHLETIC BOOSTERS GENERAL MEMBERSHIP MEETING MINUTES OCTOBER 15, 2018

**CALL TO ORDER**: The meeting was called to order at 7:00pm by Todd Williams.

**ATTENDEES**: Todd Williams, Steve Lurn, Julie Bechtel, Patty Egan, David Beck, Kathleen Beck, Sydney Beck, Nancy G, Marla Reckard, Jay Rekcard, Maya Shertzer David O'Dea, Matt Roseland, Karen Pickard, Sheri Betz, Sharon Bloss

**REVIEW OF MINUTES**: The minutes from the September 2018 meetings were reviewed and approved.

**FINANCE REPORT**: Todd Williams presented the review of the financial statement in Deb's absence. Since the September 2018 meeting, the Boosters deposited \$5,510 and spent \$4,737. There is \$38,607 in unrestricted cash and \$30,041 in unappropriated funds.

**ATHLETIC DIRECTOR UPDATE**: Todd Williams read the Athletic Director's update notes as Jason Bellamy was not present at the meeting.

- The Golf Team on the Harford County Championship for the Chesapeake Region.
- Playoffs for fall sports are starting. Tickets to playoff games will range from \$6-\$10 depending on the round.
- The homecoming football game will be held on Thursday (10/18) with the JV game first and the Varsity game at 7:00pm. The homecoming dance will be on Friday (10/19) from 7-10pm. The pep rally will be held on Thursday for students during the school day.
- The uniform cycle is still under consideration for replacements every 3 years. Jason is discussing the timeline with coaches.
- We still need to fill several positions on the Boosters board. In addition, we need to start planning for a fall fundraiser next year as we will be losing the football field for the majority of the season due to the turf installation.
- Patterson Mill will host the boy's volleyball finals on October 30<sup>th</sup> at 6:00pm and we would like to have concessions open.

## COMMITTEE UPDATES:

Community Relations:

- 10 of the 15 sponsors have paid for a total of \$5500 compared to \$3200 at this time last year.
- We need an updated contact at Patient First.
- We still need to update some signs based on continued and/or new sponsorships.

 Greater Bel Air Community Foundation has donated over \$35-\$40k over the last several years including the new bleachers and dugouts at the baseball fields. They will participate in a ceremony on the opening day of the baseball season (4/26/19).

Merchandising:

- The web store will open in November so that items may be purchased and delivered by the holidays.
- We only make a small profit on the store sales. We had approximately \$400-\$500 in sales and had a \$54 profit.
- The link for the store does not appear to be working properly. Maya will follow up with John to have it updated.
- YTD sales are approximately \$7000, compared to \$9000 last year.

Concessions:

- Concession sales are down approximately 50%. The weather has continued to create challenges to sales this year. There were several rainouts including some of the senior nights. In addition, the split (JV & Varsity) football games appears to have led to lower concessions.
- There will be a double header game for senior night of the football season.
- The Powder Puff game is back on and being sponsored by National Honor Society. The game will be 11/19 and offers another opportunity for concessions.
- Philly Pretzel Company has issued a back bill for \$340 related to costs from last year that were never billed.
- A request for an additional \$400 to fund concessions was made. This will allow them to get through the remainder of the fall season and get started with winter sports.
- Mary and Jeff continue to shadow on concessions and it appears things are going well.
- It was decided to renew the BJ's membership and not move to Costco. BJ's lowered the membership fee to \$40/2 cards. We have the ability to place an order online and then pick up.

Membership:

• No official update on membership, although it was noted that membership is up from last year.

## **BUSINESS FOR DISCUSSION**

• Jennifer Heymann will be taking over the treasure position. We need to create a tandem position which will allow her access to the financial information, booster bank accounts and to be an authorized signer on the account. The vote was unanimous that Jennifer Heymann be appointed to a "transitional position for financial assistant with non-voting rights".

- There were several questions regarding which board members have access to funds and how much they are able to access. There were also questions regarding the bonds and insurance in place for protections. There was also a question regarding term limitations on the treasurer position. It was agreed that Todd would review the bylaws and discuss with Deb and return information to the next meeting.
- Husky Fest (10/20) and the Ravens Game (10/21) have both been cancelled due to a lack of volunteers. It may be a factor of homecoming weekend.
- We will be requesting that the number of volunteer slots for the 12/16 game be cut back from 50 to 25.

### **OPEN DISCUSSION:**

- There was a lengthy discussion on ways to interest incoming parents in volunteering on the boosters.
  - Explain cost of uniforms covered by boosters
  - Try to get to more freshman events to explain what boosters does for the student athletes.
  - Require that members come to a general membership meeting in order to pick up the merchandise that they order with membership.

It's time to start working on BINGO planning! We need to ask for baskets from the fall sports teams before the end of the season.

#### APPROVED EXPENDITURES

• \$450-Concessions

Next Board Meeting- November 12, 2018 Next General Meeting- November 19, 2018

Meeting Adjourned at 8:10pm Minutes prepared by Julie Bechtel