PMHS ATHLETIC BOOSTERS GENERAL MEMBERSHIP MEETING MINUTES MARCH 18, 2019

CALL TO ORDER: The meeting was called to order at 7:05 by Todd Williams

ATTENDEES: David Beck, Jen Heymann, Deb McCollum, Charlie Tangires, Julie Bechtel, Todd Williams, Maya Shertzer, Shannon Sweaney, Karen Pickard, Patty Egan, Kathy Beck, David O'Dea, Jeroud Clark, Steve Lurz, Sharon Bloss, Melissa Laurentius

REVIEW OF MINUTES: The minutes from the February 2019 meeting were reviewed and unanimously approved.

FINANCE REPORT: The financial report was presented by Deb McColllum. The beginning cash balance was \$43,127. Total deposits of \$21,704. The total payments from the account were \$13,268, leaving an ending cash balance of \$51,563. The outstanding approvals were \$6288 resulting in a remaining cash balance of \$45,275. Deb then reviewed the "Profit and Loss Prev Year Comparison" for July 2018 through March 2019. The overall BINGO fundraiser was slightly lower for this year, but there are still some deposits to be made. Sponsorship and Membership were up over last year. The overall gross profit was minimally off this year, but only down by \$691.42.

ATHLETIC DIRECTOR UPDATE: Mr. Bellamy was not present at the meeting. Todd Williams provided a short update. Spring sports meetings were held the week of March 11th and were well attended. Mr. Bellamy has requested a \$100.00 approval for a battery repair in the athletic trainer's golf cart and he is also requesting \$640 for athletic participation certificates to be handed out at the banquets.

COMMITTEE UPDATES:

COMMUNITY: David O'Dea has moved the sponsor banners outside for the spring sports season and he would like to replace 4 of the banners if the sponsorships are renewed for next year. He states that the Boyle Buick and Sharon's are both outside of the standard size of the banners. The owner of Sharon's made her own banner. When they are replaced, they will be replaced with the standard size and style offered to other sponsors. David also indicated that John will be finished with the program books so that they can be delivered to the sponsors. Todd will work with David to have the books framed and accompanied by a letter of thanks.

MERCHANDISING: Maya Shertzer provided an update that the store will open a few more times as the year winds down, but there are really no spring events that will draw large sales. Maya asked that Deb pull the donations for BINGO out of the inventory. Todd advised Maya that he would like approvals for items needed moving into fall, by April so the orders can be placed in plenty of time.

CONCESSIONS: Patty Egan provided an update on concessions. Winter concessions are closed out, all the shopping has been done and they will be moving everything outside. The first home game is 3/27. There was some discussion regarding a track meet to be held on 3/26 as it will be the only home track

meet of the year and will, therefore, serve as senior night as well. Patty will check the schedule to see if she can open concessions for the meet. There was a discussion about selling hats and/or visors in the concession stand in an attempt to boost sales. The visors are currently part of the membership "awards" and it may be cost prohibitive to sell as a single item.

The papers for the health inspection are in the indoor cabinet. Todd asked Patty to give the papers to him so that he can ensure they are filed in the binder.

MEMBERSHIP: Karen Pickard and Sharon Sweaney provided an update on membership. There were 21 recent memberships from spring sports. Karen indicated that they are having an issue because some of the coaches are providing their teams with old forms and, therefore, they have the wrong merchandise listed for each membership level. There was a discussion regarding several alternative possibilities of items to substitute with. Karen will speak with Maya about the availability of a tee shirt to substitute.

There was a discussion about adding an insulated ("Yeti Type") cup to the membership for next year. The football team is not planning to sell them for a fundraiser next year, so the boosters may be able to offer it. It was agreed that they will likely draw memberships. Todd requested that membership also submit a budget request for the fall in April.

SCHOLARSHIPS: John Campo was not available for an update, but there was a discussion about deadlines for scholarship submissions and the decisions. Todd agreed to check on this.

TEAM LIASONS: Kathy Beck indicated that she is in the process of tracking down names and numbers for parents who will represent the spring teams.

OPEN DISCUSSION ITEMS:

BRICK FUNDRAISER/HUSKY STATUE: Charlie indicated that he is in the process of gathering final plans and he is waiting for architectural designs and/or pricing. Once we have received the final plans, we will need to get the county to approve the location and/or design. Charlie then suggested that we approach Greater Bel Air regarding our plans and explain that we would like to request that they contribute a 50% share of the necessary funds. It was agreed that a good time to approach may be when they are at PMill for the 4/26 baseball game. They are attending as a "thank you" for contributing to the new stands at the baseball field.

It was agreed to leave the bricks out of the membership incentives. We will continue to offer the brick fundraiser for long term and perhaps beyond the cost of the husky statue.

There was another discussion about funding the full husky statue from current booster's funds and having the statue ready for the new turf field opening. This would mean the brick fundraiser would be used to replenish Booster's general funds. There is still concern over depleting the booster's funds and the timing of the turf construction next fall. The fall profits have the potential to be greatly affected by the field construction.

Coach Lurz suggested several alternatives that may help with the impact of the disruption from the turf construction. It was suggested that it may make more sense to just allow more of the games to be listed as "away" next year rather than trying to play a "home" game away. Because the football schedule is done for 2 years at a time, it could mean that PMill would have more "home" games the following year

and be able to recoup some of the lost concessions. All agreed that having a "home" game "away" presents many challenges for concessions. It was also suggested that would prevent additional buses for the cheerleaders as they would not travel to away games.

UNIFORMS: There was a discussion about the scheduled replacement of the fall uniforms as they are due to be approved shortly. Coach Lurz suggested that the uniforms are in pretty good shape and may not need to be replaced. They currently have 3 jerseys (home, away and the ones they won from the Ravens). There is only one home football game next year due to the construction so that jersey will only be worn once. There was some discussion about the 3 year replacement cycle and whether that should be revisited.

HUMAGALAS FUNDRAISER: On 3/26/2019, Humagalas is hosting a fundraiser on behalf of Alex Lebovic (Mitch Lebovic's daughter and former student athlete at PMill). In an effort to raise as much money as possible, they will be hosting a "Cause 4 Cure" event. A portion of all sales for the entire day will be donated to the Pediatric Oncology Department at Johns Hopkins. As an added bonus, between 5-9pm, Humagalas will be staffed by Patterson Mill staff-Teachers, Administrators, Coaching Staff-all acting as bartenders and servers.

Humgalas will also provide a boxed lunch during the lunchtime hour to any staff member who volunteered to work in the evening. It was requested that the Boosters make a donation toward the boxed lunches as a way to encourage staff to participate.

BASEBALL BANNERS: There was a discussion about baseball banners that are shredded and hanging on the fence near the baseball fields and need to be replaced. The baseball team requested that the banners be submitted to the insurance company because it is believed they were damaged by the wind. Mr. Bellamy indicated that he would take care of replacing the banners, but they have not been replaced. It was requested that the Boosters pay to have the banners replaced.

Boosters did not supply the banners and they were purchased out of the baseball fundraising efforts through which include the annual mulch sale. There was a lengthy discussion regarding the responsibility of replacing the banners and also the fundraising efforts of the baseball team.

GAME FILMING: Coach Lurz indicated that he had some information on a camera mount system being offered by NFHS. The cameras can be mounted both indoors and outdoors. The camera is able to pan the length of the field/court by itself. It would give PMill the ability to live stream games, record practices and games and is downloadable to the huddle. The cost of the camera is \$5000. The group agreed that it is definitely something that should be researched further and could make a nice addition to the turf field project.

FIANCIAL APPROVALS: The following items were voted on and unanimously approved:

\$100	Battery for golf cart (athletic trainer)
\$640	Certificates (To be given to student athletes for each sport at end of season banquet)
\$1375	Team dinner (Bingo pasta dinner proceeds returned to each team)
\$900	D&O insurance

CLOSURE:

Next Board of Directors Meeting 04/08/2019 7pm

Next General Membership Meeting 04/15/2019 7pm

The meeting adjourned at 8:25 Minutes Prepared by Julie Bechtel