

PMHS ATHLETIC BOOSTERS

GENERAL MEMBERSHIP MEETING MINUTES

APRIL 15, 2019

CALL TO ORDER: The meeting was called to order at 7:00 by Todd Williams

ATTENDEES: Julie Bechtel, David Beck, Kathy Beck, Kaitlyn Custis, Maya Shertzer, Charlie Tangires, Shannon Sweaney, Karen Pickard, Becky Pape, Tina Tolliver, Matt Roseland, Deb McCollum, Patty Egan, Jennifer Heymann, Steve Lurz, Sheri Betz, John Campo, Jeroud Clark

REVIEW OF MINUTES: The minutes from the March 2019 meeting were reviewed and unanimously approved.

FINANCE REPORT: The financial report was presented by Deb McCollum. The beginning cash balance was \$51,563.00. Total deposits of \$2,748. The total payments from the account were \$1,372, leaving an ending cash balance of \$52,939. The outstanding approvals were \$8181 resulting in a remaining cash balance of \$44,758.

ATHLETIC DIRECTOR UPDATE: Mr. Bellamy was not present at the meeting and no update was presented.

COMMITTEE UPDATES:

COMMUNITY: David O'Dea was not present at the meeting. However, John Campo announced that he had brought the program books to give to our past sponsors. Todd indicated that there were 2 more sponsors for next year. He is also hoping to be able to coordinate a Buffalo Wild Wings fundraising night before the end of the school year.

MERCHANDISING: Maya Shertzer and Tina Tolliver presented an update. On 4/15, the school store opened with \$200 in sales. They are making a \$5000 approval request to purchase merchandise in preparation for summer/fall sales. They will be opening the school store several times before the end of the year. They are hoping to add a teal shirt and also a long sleeve white shirt for future sales.

CONCESSIONS: Patty Egan provided an update on concessions. There are 3 more home games which include 2 senior nights. The playoff schedule is TBD. Patty reports that spring sales have been hit or miss. She is making a \$500 approval request which will finish out the year. Patty further indicated that she completed a Wegman's card application on behalf of the Boosters. She has noticed an increase in prices at BJ's and believes it may be beneficial to try Wegmans. Amy Karwatka will be taking over the concessions moving forward and will be training with Patty during the spring closing.

MEMBERSHIP: Karen Pickard and Sharon Sweaney provided an update on membership. There were a total of 139 family memberships for this school year. The amount of sponsorship increased per family. Karen submitted the eligibility list for the scholarship today. They are working on pricing for the tumblers to add to the membership options for next year (as discussed at the March meeting).

SCHOLARSHIPS: John Campo stated the due date for scholarship submissions is 4/26 at 2pm.

TEAM LIASONS: Kathy Beck indicated that the coverage for spring has been great. They will be looking for help with the playoff games and she will be working to coordinate that effort.

OPEN DISCUSSION ITEMS:

UNIFORMS: There was further discussion regarding the fall uniform order for football and cheerleading. Coach Lurz believes that we can satisfy the needs of the football team with an order for one jersey. The possibility of purchasing another sublimated jersey (white) may mean no new order for football until the next scheduled order. The cheerleading coach indicated that Under Armour has stopped making cheerleading uniforms and she was having a difficult time working within the current selected vendors. It was discussed that she should look to outside sources and make a formal request for replacement to the board. She indicated that she believes the cost will be \$2500-\$3000.

BANNERS: Todd stated that there were 2 new banners required for the gym related to individual athletes with a state championship. He is requesting \$356 to purchase the banners.

ELECTIONS: Elections for members for the board will take place at the next meeting. Charlie Tangires will be nominated for President and Jennifer Heymann will be nominated for Treasurer. Julie Bechtel will remain as Secretary. There will be vacancies for Vice President and Member at Large. Todd indicated that he would advertise the need on the Booster's website and Facebook page.

GBACF: As an acknowledgement of their sponsorship for the baseball bleachers and our continued partnership in the future, GBACF will be attending the baseball game on 4/26 at 3:30pm. There will be a ribbon cutting ceremony, team picture in front of the bleacher and they will be throwing out the first pitch. Mitch Lebovic has been requested to take photos at the event. There was a request made for \$50 for the ribbon cutting ceremony.

END OF YEAR COACHES EVENT: Last year there was an event held to thank the coaches for all of their hard work and it was very popular. Todd is going to look into hosting this year's event at Buffalo Wild Wings as a happy hour.

ADDITIONAL DISCUSSION: There was discussion around the following topics:

- Cost to add the husky logo to center of the new turf field. Someone suggested that the Fallston paw print was \$20k.
- No fall sports schedules have been submitted yet.
- There will be a cheerleading tournament hosed at Patterson Mill on 10/ next year and they would like to offer concessions that day.
- The windscreen is fully installed and looks great!
- The school system has a list of approved vendors that they must use for uniform purchases, but the Boosters does not necessarily have to follow the same restrictions. It was discussed that if the Boosters are purchasing the uniforms directly, could we get a better deal with another uniform.

- Under Armour offers a 10% kickback on uniform orders through them, but no one has seen this money.
- There was a lengthy discussion about fundraising as it continues to be more difficult each year. Matt Roseland indicated that he was concerned with feedback he received during the March meeting with respect to baseball team's mulch sale. He also indicated that he had paid to replace the 2 banners that were discussed at the March meeting. Todd indicated that there are no plans to remove the mulch sale from the baseball team and went on to say that they appreciated the effort that Mr. Roseland puts into fundraising for his team.
- There is the possibility to add a mum sale in the fall. We would need front office approval and Kathy Beck has the C. Milton Wright template which we could use to set ours up. There are several vendors that we could use for orders. Would need to determine if there is a minimum order that the Boosters would need to satisfy.
- Senior awards scheduled for 5/22 at 11:15am.
- Huddle price is increasing. \$900 for 1 team and then \$400 for all others. Approvals will be handled by each team.
- No bricks have been sold yet. We are waiting on plans/pricing related to the Husky statue from 2 individuals.

FINANCIAL APPROVALS: The following items were voted on and unanimously approved:

\$5000	Merchandise
\$356	Banners for individual state championships
\$50	Ribbon cutting ceremony at 4/26 baseball game
\$500	Concessions
\$340	Invoice for 2017 football pretzels (Finally!)
\$3000	Cheerleading uniform order

CLOSURE:

Next Board of Directors Meeting 05/13/2019 7pm
 Next General Membership Meeting 05/20/2019 7pm

The meeting adjourned at 8:28
 Minutes Prepared by Julie Bechtel