

PMHS ATHLETIC BOOSTERS

GENERAL MEMBERSHIP MEETING MINUTES

August 19, 2019

CALL TO ORDER: The meeting was called to order by Charlie Tangires at 7:05pm.

ATTENDEES: Julie Bechtel, Maya Shertzer, Charlie Tangires, Sharon Bloss, Miriam Segreti, Amy Karwatka, Karen Pickard, Shawn Vallowe, David O'Dea, Tina Tolliver, Jeroud Clark

REVIEW OF MINUTES: The minutes from the June 2019 meeting and the special session held on 7/19/2019 were reviewed. No changes were noted for either and the minutes were approved.

FINANCIAL REPORT: Jen Heymann was not present at the meeting and Charlie presented the financial report. The beginning cash balance was \$34,696 and there were deposits of \$2832, which included the \$2500 from Emmorton Rec for the Husky Logo. There was a mix-up with the approved amount for the Husky Logo for the turf field. The cost to the Patterson Mill Boosters was \$7400 and Emmorton Rec was making a donation of \$2500. However, the Booster's were required to pay the full \$9,900 and then accept the donation of \$2500. Therefore, an approval for the \$2500 expense must be approved tonight.

A full review of the PMAB Budget Worksheet and current balances were reviewed. The Cheer uniforms are expected to come in under budget. Merchandise gave a deposit during the meeting of \$245 in cash and \$335 in checks. The deposit was given to Charlie. The unrestricted cash balance after approvals was \$20,536.

ATHLETIC DIRECTOR UPDATE: The turf field construction is moving along and they are actually running ahead of schedule. The current anticipated finish date is 11/7/2019. If the construction continues to run ahead, Coach Clark is hoping to get the 11/1/2019 football game in the stadium. A question was asked about the flagpoles and Coach Clark was not aware of the prior discussions, but he will find out the status of getting it moved and/or more added. The fall sports meeting is on 8/26/2019. Charlie will have time to talk about the Boosters and Karen will be present at the meeting to take memberships. She will have samples of the incentive gifts with her.

COMMUNITY RELATIONS: David O'Dea provided the Community Relations update. In July all sponsors received a program book and plaque with a "Thank You" letter. Some of the sponsor businesses have new owners, but it is David's belief that all will renew their sponsorship. There is a challenge because we are not able to display the sponsor banners due to the closing of the field, but hopefully the sponsors will understand. David is currently working with State Farm, Flavor Cupcakery, Harford County Drug Control and Emmorton Rec. He has already secured recommitments and is aiming for at least 2 more.

MERCHANDISING: Tina Tolliver provided the Merchandising update. They opened a table at Pup Camp and made \$2324.58. There are plans to open on 8/29 for Husky Fest from 9-11 and then 1-3. They will also sell at both Back to School nights (9/5-High School and 9/12-Middle School). They will be opening the online store later in the year.

CONCESSIONS: Amy Karwatka provided the Concessions update. Concessions are not active due to the construction of the turf field eliminating all of home games for the fall season. There are several events being held indoors and Concessions will be selling at each of them in hopes of recouping some of the lost money. 10/08/2019-Harford County Cheer Competition, 10/29/2019-Volleyball Tournament and 2/1/2020 is the Husky Open which is for Wrestling.

There was a discussion about ways to recoup some lost revenue. There will be 6 home games for football next year. It is not possible to sell concessions at the other schools as they have stated that they will open their own stands. There was a discussion regarding the possibility of selling to students prior to practice. Coach Clark will speak with Dr. Abel and see if this would be allowed.

MEMBERSHIP: Karen Pickard provided the Membership update. She has received 7 memberships so far totaling \$450 and they are all for football. She ordered 20 stadium seats and the price was lower than anticipated. She is having 10 embroidered now and then will do them as needed. The blankets have been ordered, but she will need decals. She is requesting an additional \$400. She also needs game passes for \$150. It was confirmed that the game passes will work at all games that are designated as "Home" games.

SCHOLARSHIP: John Campo was not present at the meeting, but Charlie indicated that John is looking to train someone else to run the Scholarship Program. In addition, the Website and Facebook Page maintenance are all being transferred to Sharon Bloss.

TEAM LIASONS: This will not be as vitally important this year due to the lack of concessions volunteers needed, but we all agree that we should still set up the liasons. Charlie will e-mail coaches for each team's volunteer.

OPEN DISCUSSION ITEMS:

A revised meeting schedule has been issued and will be posted to the website. In addition, all meetings will be announced on the Facebook page.

Charlie indicated that he is working on quotes for the financial audit. Jen has advised him to wait until the inventory and taxes have been settled. Once they have been, he will request 3 quotes, select the vendor and move forward with the audit.

The bylaws are currently posted on the website and open for comments. If anyone has comments regarding the bylaws, please forward to Julie Bechtel.

Boys volleyball uniforms have been approved, but not ordered yet. They should be ordered soon so that they can be used this season. We are currently waiting on a cost estimate from swimming for their replacement items.

The remaining Ravens games for the year are 9/29, 12/1 and 12/12. 12/12/2019 is a "tent event" when volunteer will work in the tent. We are hoping to fully satisfy the volunteer quantity requirements for each of those dates.

Fall Fundraising---Legends of the Fog. We will get a coupon code to provide to supporters. People will then order their tickets at a \$3.00 discount and the \$3.00 will go back to Patterson Mill. If we were to

sell over 100 tickets, then we would receive \$5.00/ticket. All agreed this seems like an easy and great fundraiser. Maya agreed to look into this further for us.

Fall Fundraising—We also discussed the mum sale, but need someone to run it.

Bingo will be 3/13/2019 and we need to plan for “all hands on deck” that afternoon/evening.

FINANCIAL APPROVALS: The following items were voted on and unanimously approved:

\$2500 Additional Expense for Husky Logo on Turf (\$2500 Received from Emmorton Rec-so this will be a wash)

\$400 Membership Decals

\$150 Membership Game Passes

\$300 Membership Seats (Previously approved by the BOD)

CLOSURE:

Next Board of Directors Meeting 09/16/2019 6pm

Next General Membership Meeting 09/16/2019 7pm

The meeting adjourned at 8:25

Minutes Prepared by Julie Bechtel